

17/7/23

Test (Home work) -

50 words Each :-

★ A) Positive attitudes in civil servants -

→ A Positive mindset - Having positive outlook ability to see good in any situations. ✓

→ Self Awareness - understands own's strengths, weakness, values, helps own's personality development. ✓

→ Resilience - Have ability to bounce back from challenges and set-backs. ✓

→ Self-motivation - Motivation to achieve their goals, contributes positive attitude.

→ Emotional intelligence - understandings & managing own's emotions help to maintain (+ve) attitude. ✓

★ B) Functions of Attitude -

→ utilitarian function → Develops positive attitudes towards things that associate with Rewards.

→ Knowledge function → Our attitude, which helps us to attain more Knowledge.

→ Ego-defensive function → Attitude which helps Peoples to maintain their dignity and self image.

→ Value-Expressive function → with the help of attitude, person can express their values.

one to two lines :-

- 1] Cognition - The states and processes involved in knowing, which in total perception, judgement.
- 2] Sleeper effect - It's a psychological phenomenon that relates to persuasion with passage of time.
- 3] Reference group - A group to which an individual or another group is compared.
- 4] Persuasive communication - Process of guiding people towards adoption of idea, attitude, or action by rational & symbolic means.
- 5] Source character - Raymond Cattell, source traits are buildings or sources of human personality.

